

TUCSON OLD PUEBLO CREDIT UNION - FINANCIAL STATEMENTS
AS OF JUNE 30, 2013

	Current Month		Prior Month		Difference		Prior Year		Difference	
	Number	Amount	Number	Amount	Number	Amount	Number	Amount	Number	Amount
Assets										
Loans										
Credit Cards	459	\$ 727,069	450	\$ 696,999	9	\$ 30,070	8	\$ 3,172	451	\$ 723,897
Unsecured	1,551	\$ 3,606,393	1,556	\$ 3,572,947	(5)	\$ 33,446	1,447	\$ 2,932,553	104	\$ 673,840
Direct Auto	1,243	\$ 12,035,878	1,256	\$ 12,191,755	(13)	\$ (155,877)	1,332	\$ 13,485,555	(89)	\$ (1,449,677)
Indirect Auto	739	\$ 7,250,403	790	\$ 7,520,724	(31)	\$ (270,321)	1,276	\$ 9,431,663	(517)	\$ (2,181,260)
Home Equity	339	\$ 8,783,775	339	\$ 9,041,937	0	\$ (258,162)	419	\$ 10,218,771	(80)	\$ (1,434,996)
Fixed Real Estate	366	\$ 24,547,512	362	\$ 24,131,189	4	\$ 416,324	379	\$ 26,669,177	(13)	\$ (2,421,665)
Variable Real Estate	77	\$ 5,166,950	77	\$ 5,181,804	0	\$ (14,854)	82	\$ 5,709,128	(5)	\$ (542,178)
Savings and Certificate Secured	118	\$ 648,423	120	\$ 681,765	(2)	\$ (33,342)	142	\$ 775,506	(24)	\$ (127,083)
Other	59	\$ 663,040	64	\$ 703,039	(5)	\$ (39,999)	90	\$ 1,090,536	(31)	\$ (427,496)
Gross Loans	4,971	\$ 63,429,444	5,014	\$ 63,722,158	(43)	\$ (292,714)	5,175	\$ 70,616,061	(204)	\$ (7,186,617)
Prepaid Loan Fees		\$ 52,419		\$ 54,414		\$ (1,995)		\$ 41,198	0	\$ 11,221
Loan Participation		\$ -		\$ -		\$ -		\$ -		\$ -
Allowance for Loan Losses	4,971	\$ 63,481,863	5,014	\$ 63,776,572	(43)	\$ (294,709)	5,175	\$ 70,657,259	(204)	\$ (7,175,395)
Net Loans		\$ (1,602,312)		\$ (1,608,819)		\$ (6,507)		\$ (1,860,087)		\$ (257,775)
Cash		\$ 61,879,551		\$ 62,167,753		\$ (288,202)		\$ 68,797,171		\$ (6,917,620)
Investments		\$ 19,132,429		\$ 19,626,271		\$ (493,842)		\$ 10,655,266		\$ 8,477,164
Other Assets		\$ 46,763,064		\$ 47,291,012		\$ (527,948)		\$ 49,321,141		\$ (2,558,077)
Land and Building		\$ 4,143,680		\$ 4,155,798		\$ (12,118)		\$ 4,286,912		\$ (143,231)
Furniture and Equipment		\$ 322,450		\$ 333,433		\$ (10,984)		\$ 353,648		\$ (31,198)
Other Assets		\$ 2,433,528		\$ 2,536,854		\$ (103,326)		\$ 2,804,768		\$ (371,240)
Total Other Assets		\$ 6,899,658		\$ 7,026,085		\$ (126,427)		\$ 7,445,327		\$ (545,669)
Total Assets		\$ 134,674,702		\$ 136,111,122		\$ (1,436,420)		\$ 136,218,905		\$ (1,544,203)
Liabilities and Equity										
Accounts Payable/Liabilities		\$ 771,413		\$ 679,251		\$ 92,162		\$ 531,881		\$ 239,532
Total Borrowings		\$ -		\$ -		\$ -		\$ -		\$ -
Member Deposits	14,181	\$ 51,547,452	14,260	\$ 51,588,810	(79)	\$ (41,358)	14,951	\$ 48,505,832	(770)	\$ 3,041,620
Savings and Clubs	826	\$ 23,731,229	829	\$ 24,037,889	(3)	\$ (306,659)	866	\$ 25,806,750	(40)	\$ (2,075,521)
Money Market accounts	7,636	\$ 22,263,682	7,643	\$ 23,093,280	(7)	\$ (829,598)	7,528	\$ 21,450,224	108	\$ 813,458
Checking	1,144	\$ 16,734,218	1,154	\$ 16,871,645	(10)	\$ (137,427)	1,304	\$ 18,383,073	(160)	\$ (1,648,855)
Certificates	510	\$ 5,485,513	510	\$ 5,514,545	0	\$ (29,033)	563	\$ 5,734,848	(53)	\$ (249,335)
Demand IRAs	460	\$ 5,343,577	465	\$ 5,363,448	(5)	\$ (19,871)	516	\$ 6,181,426	(56)	\$ (837,850)
IRA Certificates	24,757	\$ 125,105,672	24,861	\$ 126,469,617	(104)	\$ (1,363,945)	25,728	\$ 126,062,154	(971)	\$ (956,483)
Total Member Deposits		\$ 125,105,672		\$ 126,469,617		\$ (1,363,945)		\$ 126,062,154		\$ (956,483)
Capital		\$ 5,708,723		\$ 5,700,683		\$ 8,040		\$ 5,459,831		\$ 248,892
Regular Reserves		\$ 3,319,478		\$ 3,275,401		\$ 44,076		\$ 4,165,039		\$ (845,561)
Undivided Earnings		\$ (230,582)		\$ (13,830)		\$ (216,752)		\$ -		\$ (230,582)
Unrealized Gain/Loss (AFS)		\$ 8,797,618		\$ 8,962,254		\$ (164,636)		\$ 9,624,870		\$ (827,252)
Total Capital		\$ 8,797,618		\$ 8,962,254		\$ (164,636)		\$ 9,624,870		\$ (827,252)
Total Liabilities and Equity		\$ 134,674,702		\$ 136,111,122		\$ (1,436,420)		\$ 136,218,905		\$ (1,544,203)

TUCSON OLD PUEBLO CREDIT UNION - FINANCIAL STATEMENTS
AS OF JUNE 30, 2013

	Current Month		Year to Date		Prior Year to Date		Difference	Budget		%
	Amount		Amount		Amount			Ytd	Difference	
Income										
Interest on Loans	\$ 282,622		\$ 1,763,727		\$ 2,114,133		\$ (350,406)	\$ 1,880,502	\$ (116,775)	-6%
Income from Investments	\$ 40,891		\$ 253,934		\$ 373,016		\$ (119,082)	\$ 312,000	\$ (58,066)	-19%
Investment Services Income	\$ 13,484		\$ 113,361		\$ 105,508		\$ 7,854	\$ 99,000	\$ 14,361	15%
Fee Income	\$ 92,143		\$ 581,747		\$ 548,282		\$ 33,465	\$ 641,892	\$ (60,145)	-9%
Other Operating Income	\$ 21,375		\$ 150,152		\$ 106,163		\$ 43,989	\$ 138,900	\$ 11,252	8%
Total Income	\$ 450,515		\$ 2,862,921		\$ 3,247,102		\$ (384,181)	\$ 3,072,294	\$ (209,373)	-7%
Operating Expenses										
Employee Compensation	\$ 174,037		\$ 1,170,815		\$ 1,280,697		\$ (109,882)	\$ 1,130,748	\$ 40,067	4%
Employee Incentives	\$ 40		\$ 300		\$ 335		\$ (35)	\$ 1,752	\$ (1,452)	-83%
Employee Benefits	\$ 36,954		\$ 237,075		\$ 258,571		\$ (21,496)	\$ 238,098	\$ (1,023)	0%
Meetings	\$ 1,141		\$ 8,733		\$ 9,455		\$ (722)	\$ 9,690	\$ (957)	-10%
Loan Servicing	\$ 11,710		\$ 83,048		\$ 57,990		\$ 25,058	\$ 86,502	\$ (3,454)	-4%
State Banking Dept. Fee	\$ 1,325		\$ 7,948		\$ 7,698		\$ 250	\$ 8,400	\$ (452)	-5%
Office Occupancy	\$ 38,846		\$ 218,730		\$ 214,185		\$ 4,545	\$ 222,912	\$ (4,182)	-2%
Office Operations	\$ 48,230		\$ 286,488		\$ 316,559		\$ (30,071)	\$ 279,102	\$ 7,386	3%
Miscellaneous Expenses	\$ 347		\$ 3,886		\$ 11,189		\$ (7,302)	\$ 4,248	\$ (362)	-9%
Member Insurance	\$ 200		\$ 1,200		\$ 4,950		\$ (3,750)	\$ 7,500	\$ (6,300)	-84%
NCUSIF Corp Stabilization	\$ -		\$ -		\$ -		\$ -	\$ -	\$ -	#DIV/0!
Association Dues	\$ 2,057		\$ 14,006		\$ 13,381		\$ 625	\$ 12,000	\$ 2,006	17%
Educational & Training	\$ 584		\$ 5,736		\$ 10,868		\$ (5,133)	\$ 4,700	\$ 1,036	22%
Professional & Outside Services	\$ 68,770		\$ 468,932		\$ 433,335		\$ 35,598	\$ 432,042	\$ 36,890	9%
Travel and Conference	\$ 1,358		\$ 3,500		\$ 6,093		\$ (2,593)	\$ 2,502	\$ 998	40%
Promotional Expenses	\$ 4,493		\$ 47,895		\$ 55,379		\$ (7,483)	\$ 41,250	\$ 6,645	16%
Cash Short/Over	\$ (4)		\$ 527		\$ 741		\$ (214)	\$ 600	\$ (73)	-12%
Deposit Account Adjustments	\$ 780		\$ 21,423		\$ 21,791		\$ (368)	\$ 12,000	\$ 9,423	79%
Total Operating Expenses	\$ 390,868		\$ 2,580,242		\$ 2,703,217		\$ (122,975)	\$ 2,494,046	\$ 86,196	3%
Net Operating Income	\$ 59,647		\$ 282,679		\$ 543,885		\$ (261,206)	\$ 578,248	\$ (295,569)	-51%
Provision for Losses	\$ (25,520)		\$ (47,730)		\$ 563,012		\$ (610,742)	\$ 186,000	\$ (233,730)	-126%
Provision OREO	\$ -		\$ 17,888		\$ -		\$ 17,888	\$ 6,000	\$ 11,888	198%
Dividends	\$ 19,417		\$ 123,161		\$ 227,367		\$ (104,206)	\$ 142,998	\$ (19,837)	-14%
Interest on Borrowed Money	\$ -		\$ 20		\$ 1,294		\$ (1,274)	\$ -	\$ 20	BUDGET IS ZERO
Non-Operating (Income) Expense	\$ -		\$ (100)		\$ 97,421		\$ (97,521)	\$ -	\$ (100)	BUDGET IS ZERO
(Gain)/Loss Foreclosed Assets	\$ 13,633		\$ 75,431		\$ -		\$ 75,431	\$ -	\$ 75,431	BUDGET IS ZERO
Net Income (Loss)	\$ 52,116		\$ 114,008		\$ (345,209)		\$ 459,218	\$ 243,250	\$ (129,242)	-53%

We certify, to the best of our knowledge and belief, that these financial statements are true and correct and present fairly the financial position and the results of operations for the periods covered.

Chris Lewis, VP of Finance/CEO
 John Brady, Treasurer
 Vern Bablton, President/CEO

Date: 8/20/13
 Date: 8/30/13
 Date: 8/20/13

**TUCSON OLD PUEBLO CREDIT UNION - ADDENDUM TO THE FINANCIAL STATEMENTS
AS OF JUNE 30, 2013**

Loan Delinquency	Current Month		Prior Month		Difference		Prior Year		Difference	
	Number	Amount	Number	Amount	Number	Amount	Number	Amount	Number	Amount
Two to Six Months	11	187,006	15	272,618	(4)	\$(85,612)	37	\$ 515,927	-26	\$(328,921)
Six to Twelve Months	5	126,421	4	120,396	1	6,025	12	497,967	-7	\$(371,546)
Over Twelve Months	5	66,835	6	75,336	(1)	\$(8,501)	13	142,081	-8	\$(75,246)
Total Delinquency	21	\$ 380,262	25	\$ 468,350	(4)	\$(88,088)	62	\$ 1,155,975	-41	\$(775,713)
Ratios	Percent		Percent		Percent		Percent		Percent	
	Loans/Deposits	50.74%	50.43%	0.31%	56.05%	-5.31%	6.88%	-1.04%	-0.53%	0.68%
Efficiency Ratio (YTD expenses/income)	90.13%	90.73%	-0.63%	-0.14%	83.25%	6.88%	-1.04%	-0.82%	-0.53%	
Delinquent Loans/Loans	0.60%	0.73%	-0.14%	-0.02%	1.64%	3.56%	7.07%	-0.53%	0.68%	
Net Interest Margin	2.73%	6.59%	0.11%	0.06%	0.06%	0.51%				
Capital Ratio	6.53%									
Return on Average Assets (YTD)	0.17%									
Other Information										
Primary Accounts	Number	13,173	Number	13,254	Number	(81)	Number	14,030	Number	(857)
New Primary Accounts	Number	69	Number	75	Number	(6)	Number	112	Number	(43)
TUCSON OLD PUEBLO CREDIT UNION - INVESTMENT ANALYSIS										
Investment Description										
Short Term Investments (1 year or less)										
FirstCorp Certificates	Market Value	\$ 4,332,000	Weighted Avg Yield	0.97%	Book Value	\$ 4,332,000	weighting factors to calculate overall weighted interest rate	42,085	Non SFAS 115 Inv.	\$ 4,332,000
QwickkareCDs										
Long Term Certificates (greater than 1 year)										
Qwickkare CDs 3 yrs or less	\$ 5,264,000	1.77%	5,264,000	93.215	5,264,000	87,055	5,264,000		5,264,000	
Qwickkare CDs over 3 years	\$ 5,425,000	1.60%	5,425,000		5,425,000		5,425,000		5,425,000	
Federal Agency Securities (greater than 1 year)										
FHLB, FNMA, FHLMC, FFCB	\$ 13,789,475	0.61%	14,000,000	84,996						
Mortgage Backed Securities (MBS)	\$ 16,640,587	1.25%	16,291,368	204,338						
Unrealized Gain/Loss (AFS)			\$(230,582)							
FirstCorp Perm Inv. Capital	\$ 586,987	0.25%	586,987	1,467					\$ 586,987	
Catalyst FCU Capital	\$ 333,813	0.70%	333,813	2,337					\$ 333,813	
AGENCY PREM/DISC			289							
MBS PREM/DISC			760,189							
Total Earning Investments	\$ 46,371,862	1.10%	46,763,064	515,494					\$ 15,941,800	
Securities committed that settle next month										
Total Investments	\$ 46,371,862		\$ 46,763,064							