TUCSON OLD PUEBLO CREDIT UNION - FINANCIAL STATEMENTS AS OF JULY 31, 2012

	Cur	rent Month	Dwion	Month	D.	66	n	Т		
Assets	Current Month Number Amount Number			Prior Month		fference	Prior Ye		Difference	
Loans	Number	Amount	<u>Number</u>	<u>Amount</u>	<u>Number</u>	Amount	<u>Number</u>	Amount	<u>Number</u>	<u>Amount</u>
Credit Cards	8 \$	4,646.89	8 \$	3,172.26	\$					
Unsecured	1,453	3,028,913.80	1,447	2,932,553.24	6	06.260.56	0 \$		8	4,646.89
Direct Auto	1,332	13,664,276.74	1,332	13,485,554.74	0	96,360.56	1,460	2,763,670.56	(7)	265,243.24
Indirect Auto	1,222	9,027,614.62	1,276		1	178,722.00	1,377	13,131,205.98	(45)	533,070.76
Home Equity	418	10,194,854.85	419	9,431,663.34 10,218,771.00	(54)	(404,048.72)	1,926	16,129,553.97	(704)	(7,101,939.35
Fixed Real Estate	376	26,753,399.85	379		(1)	(23,916.15)	438	10,886,207.83	(20)	(691,352.98)
Variable Real Estate	82	5,695,388.13	82	26,969,176.88	(3)	(215,777.03)	403	30,074,576.02	(27)	(3,321,176.17
Savings and Certificate Secured	140	758,101.76	142	5,709,127.91	0	(13,739.78)	93	6,667,798.90	(11)	(972,410.77)
Other	87	1,006,988.23	90	775,505.57	(2)	(17,403.81)	136	874,607.16	4	(116,505.40
Gross Loans	5,118 \$	70,134,184.87		1,090,535.58	(3)	(83,547.35)	95	1,244,339.35	(8)	(237,351.12
Prepaid Loan Fees	3,110 \$	41,831.03	5,175 \$	70,616,060.52	(57) \$	(483,350.28)	5,928 \$	81,771,959.77	(810) \$	(11,637,774.90)
Loan Participation	0	0.00	0	41,198.02		633.01		40,719.72		1,111.31
Bould I at the partion	5,118 \$	70,176,015.90	0	0.00	0	0.00	0	0.00	0	0.00
Allowance for Loan Losses	3,116 \$	(1,802,306.34)	5,175 \$	70,657,258.54	(57) \$	(481,242.64)	5,928 \$	81,812,679.49	(810) \$	(11,636,663.59)
Net Loans	\$			(1,860,087.32)		(57,780.98)		(1,820,441.15)		(18,134.81)
Net Loans	•	68,373,709.56	\$	68,797,171.22	\$	(423,461.66)	\$	79,992,238.34	\$	(11,618,528.78)
Cash		12,661,389.34		10,655,265.51		2,006,123.83		0.445.769.59		
				20,000,20001		2,000,123.03		9,445,768.58		3,215,620.76
Investments		46,537,800.77		49,321,141.09		(2,783,340.32)		34,372,575.54		12,165,225.23
Other Assets										
Land and Building		4,274,789.85		4,286,911.62		(12.121.77)				
Furniture and Equipment		343,939.82		353,647.74		(12,121.77)		4,249,234.36		25,555.49
Other Assets		2,577,990.12		2,804,768.02		(9,707.92)		339,086.54		4,853.28
Total Other Assets	\$	7,196,719.79	\$	7,445,327.38	\$	(226,777.90)		2,407,754.18		170,235.94
		7,130,713.73	J	7,443,327.36	3	(248,607.59)	\$	6,996,075.08	\$	200,644.71
Total Assets	\$	134,769,619.46	\$	136,218,905.20	\$	(1,449,285.74)	\$	130,806,657.54	\$	3,962,961.92
Liabilities and Equity							. · · · · · · · · · · · · · · · · · · ·			
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Accounts Payable/Liabilities Total Borrowings	\$	819,551.02	\$	531,881.13	\$	287,669.89	\$	1,139,195.64	\$	(319,644.62)
Total Bollowings		-		-		0.00		-		0.00
Member Deposits										
Savings and Clubs	14,904	48,261,421.36	14,951	48,505,832.17	(47)	(244 410 01)				
Money Market accounts	863	25,694,025.36	866	25,806,750.04	(47)	(244,410.81)	15,355	42,734,899.90	(451)	5,526,521.46
Checking	7,545	20,658,876.80	7,528	1	(3)	(112,724.68)	870	24,626,486.76	(7)	1,067,538.60
Certificates	1,283	18,085,703.12	1,304	21,450,224.43	17	(791,347.63)	7,073	19,364,143.04	472	1,294,733.76
Demand IRAs	566	5,728,676.99	552	18,383,073.22	(21)	(297,370.10)	1,469	20,781,048.50	(186)	(2,695,345.38)
IRA Certificates	512	6,161,210.02	516	5,734,848.05	14	(6,171.06)	570	5,545,876.40	(4)	182,800.59
Total Member Deposits	25,673 \$	124,589,913.65	25,717 \$	6,181,426.49 126,062,154.40	(44) \$	(20,216.47)	563 \$	6,815,097.74	(51)	(653,887.72)
		, ,	, •	-30,002,13 140	(44) D	(1,472,240.73)	25,900 \$	119,867,552.34	(227) \$	4,722,361.31
Capital										
Regular Reserves		5,459,831.13		5,459,831.13		0.00		5,329,917.13		120.01.4.02
Undivided Earnings		3,900,323.66		4,165,038.54		(264,714.88)		4,469,992.43		129,914.00
Other Capital		0.00		0.00		0.00				(569,668.77)
Total Capital	\$	9,360,154.79	\$	9,624,869.67		(264,714.88)	\$	9,799,909.56		0.00 (439,754.77)
Total Liabilities and E								9,7 99,909.30		(439,754.77)
Total Liabilities and Equity	\$	134,769,619.46	\$	136,218,905.20	\$	(1,449,285.74)	\$	130,806,657.54	\$	3,962,961.92

TUCSON OLD PUEBLO CREDIT UNION - FINANCIAL STATEMENTS AS OF JULY 31, 2012

1	Current Month	1	Ye	ar to Dat	<u>te</u>			Prior Year to	Date	1	Budget	Budget		
income	Amount			A	ntount			Amount	Differen	e	Ytd	Difference	. %	%
Interest on Loans	\$ 3	330,581.72	\$	\$	2,444,715.15		\$	3,059,442.00	-614,726.8	5 \$	2,646,000			3%
Income from Investments		54,914.31			427,930.18			383,872.69	44,057.4	9	385,000	42.9		
Investment Services Income		12,008.88			117,516.52			80,609.40	36,907.1	2	98,000	19.5		
Fee Income	į ,	135,265.21			776,842.63			349,843.00	426,999.6		347,550	429,2	-	
Other Operating Income		18,300.00	_		31,167.69			462,990.02	-431,822.3	201	441,000	(409.8		
Total income	\$ 5	551,070.12	S	\$	3,798,172.17		\$	4,336,757.11	-538,584.9		3,917,550			
Operating Expenses														
Employee Compensation	2	215,998.27	\$	į.	1,496,695.11		3	1,466,963.88	29,731.2	2	1,452,500	44,1	95 39	9/
Employee Incentives		40.00			375.00	•		410.00	-35.0	1	1,400	(1,0		
Employee Benefits		41,343.04			299,914.20			270,375.79	29,538.4		273,000	26,9		
Meetings		2,895.21			12,350.33			14,315.44	-1,965.1		22,980	(10,6		
Loan Servicing		10,471.97			68,462.09			69,674.25	-1,212.]		65.100	3,3	.51	
State Banking Dept. Fee		1,283.00			8,981.00			8,851.50	129.5	2500	9,800		19) -89	
Office Occupancy		42,071.78			256,256.98			246,397.73	9,859.2		260,750	(4,4		
Office Operations		49,912.85			366,471.67			399,145.95	-32,674.2	0.00	439,600	(73,1		
Miscellaneous Expenses		1,871.22			13,060.17			7,964.92	5,095.2	-	9,100	3,9		
Member Insurance		58,809.00			63,759.00			83,900,00	-20,141.0		47,750	16.0		
Association Dues		2,094.01			15,475.07			14,623.58	851.4	1	16,275		00) -59	
Educational & Training		270.59			11,138.84			21,168.57	-10,029.7	1	26,650	(15,5		
Professional & Outside Services		78,599.86			511,934.38			468,609.64	43,324.7		511,700		34 09	
Travel and Conference		598.59			6,692.04			7,096.55	-404.5		10,500	(3,8		
Promotional Expenses		8,758.19			64,136.72			84,781.01	-20,644.2		108,150	(44,0		
Cash Short/Over		(15.58)			725.47			1,196.05	-470.5		1,400		75) -48	
Deposit Account Adjustments		209.36			22,000.52			19,418.82	2,581.7		21,000	1.0		
Total Operating Expenses	\$ 5	15,211.36	\$;	3,218,428.59		5	3,184,893.68	33,534.9		3,277,655			
Net Operating Income	<u>s</u>	35,858.76		<u> </u>	579,743.58	_	5	1,151,863.43	-572.119.8	5 \$	639,895	s (60,1	51) -99	%
1					do. 5. 1900.	_						(00,11	<u> </u>	<u></u>
Provision for Losses	\$ 2	58,269.80	\$	i	821,282.09	9	;	(407,500.15)	1,228,782.2	4 \$	210,000	s 611.2	82 291	1%
Dividends		28,303.84			255,670.70			371,594.65	-115,923.9		315,000	(59,3		
Interest on Borrowed Money		0.00			1,294.04			2,747.65	-1,453.6		2,100		06) -38	
Non-Operating (Income) Expense		14,000.00			111,420.95			990.10	110,430.8		0	(111,4	-	
									,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	T		\	, Junger	
Net Income (Loss)	\$ (2	64,714.88)	\$	i	(609,924.20)	\$;	1,184,031.18	-1,793,955.3	8	112,795	\$ (722,7	19) -64]	1%

We certify, to the best of our knowledge and belief, that these financial statements are true and correct and present fairly the financial position and the results of operations for the periods covered.

Lorde Firth, Interim VP Finance

ohn Brady, Treasurer

James Knoff, Interim President/CEO

08.16.2012

Date Date

8-16-12

Date

TUCSON OLD PUEBLO CREDIT UNION - ADDENDUM TO THE FINANCIAL STATEMENTS AS OF JULY 31, 2012

Number Amount Number Number Number Amount Number Amount Number Amount Number Amount Number Amount Number Amount Number N	V 15 W	I	ent Month	Prior Month		Difference		Prior Year		Difference	
Six to Twelve Months 21 526,600 37 515,927 (16) \$ 10,673 73 \$ 1,276,238 -52 \$ 5	- /		<u>Amount</u>	<u>Number</u>	<u>Amount</u>	<u>Number</u>	Amount	Number	Amount		Amount
Six to Twelve Months		21	526,600	37	515,927	(16) \$	10.673				
Over Twelve Months 11 117,692 13 142,081 (2) (24,389) 16 524,123 -5 Total Delinquency Ratios Ratios Percent 56,33% 684,74% Delinquent Loans/Loans Net Interest Margin Capital Ratio Capital Ratio Return on Average Assets (YTD) Other Information Number 142,081 (2) (24,389) 16 524,123 -5 142,081 (2) (24,389) 16 524,123 -5 142,081 (2) (24,389) 16 524,123 -5 142,081 (24,389) 16 524,123 -1 142,081 (24,389) 16 524,123 -1 142,081 (24,389) 16 524,123 -1 142,081 (24,389) 16 524,123 -1 142,081 (24,389) 16 524,123 -1 142,081 (24,389) 16 524,123 -1 142,081 (24,389) 16 524,123 -1 142,081 (24,389) 16 524,123		11	508,633	12	497,967	(1)					(749,638)
Total Delinquency Ratios Ratios Percent 56.33% 84.74% Delinquent Loans/Loans Net Interest Margin Capital Ratio Capital Ratio Capital Ratio Capital Ratio Other Information Number Number Number Number Number 10.28% 1.155.975 (19) \$ (3,050) 116 \$ (2,091,647) 7.73 \$ (19) \$ (3,050) 116 \$ (2,091,647) 7.73 \$ (19) \$ (19		11	117,692	13	142.081						217,347
Ratios Percent Percent <th< td=""><td>Total Delinquency</td><td>43 \$</td><td>1,152,925</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>(406,431)</td></th<>	Total Delinquency	43 \$	1,152,925								(406,431)
Loans/Deposits 56.33% 56.05% 0.28% 68.25% -11.93%						(10)	(3,030)	110 \$	2,091,647	-73 \$	(938,722)
Loans/Deposits 56.33% 56.05% 0.28% 68.25% -11.93%	Ratios	<u>Percent</u>		Percent		Percent		Parcant		.	
Efficiency Ratio (YTD expenses/income) 84.74% 83.25% 1.49% 73.44% 11.30% Delinquent Loans/Loans 1.64% 0.01% 2.56% 1.30% Net Interest Margin 3.10% 3.56% -0.45% 3.91% -0.91% Capital Ratio 6.95% 7.07% -0.12% 7.49% -0.81% Return on Average Assets (YTD) -0.64% -0.37% -0.27% 1.59% -2.23% Other Information Number Number Number Number Number Number	Loans/Deposits	56.33%		56.05%							
Delinquent Loans/Loans	Efficiency Ratio (YTD expenses/income)	84.74%		83.25%							
Net Interest Margin 3.10% 3.56% -0.45% 3.91% -0.81% -0.81% -0.81% -0.81% -0.81% -0.81% -0.64% -0.64% -0.12% -0.12% -0.27% -0.27% -0.27% -0.27% -0.23% -0.23% -0.23% -0.23% -0.27%	Delinquent Loans/Loans	1.64%									
Capital Ratio 6.95% 7.07% -0.12% 7.49% -0.55% Return on Average Assets (YTD) -0.64% -0.37% -0.27% 1.59% -2.23% Other Information Number Number Number Number Number Number	Net Interest Margin	3.10%								-0.91%	
Return on Average Assets (YTD) -0.64% -0.37% -0.12% 7.49% -0.55% Other Information Number Number Number Number Number Number Number	Capital Ratio	6.95%								-0.81%	
Other Information Number Number Number Number Number Number Number	Return on Average Assets (YTD)									-0.55%	
Primary Accounts Number Number Number Number	5	0.01/0		-0.37%		-0.27%		1.59%		-2.23%	
Primary Accounts 12.071		<u>Number</u>		<u>Number</u>		Number		Numbar			
	Primary Accounts	13,971		14,030		(59)					
New Primary Accounts 88 112 (24) 76 12	New Primary Accounts	88						·			

TUCSON OLD PUEBLO CREDIT UNION - INVESTMENT ANALYSIS

Investory of December 1				weighting factors to calculate overall	
Investment Description	Market Value	Weighted Avg Rate	Book Value	weighted interest rate	Non SFAS 115 Inv.
Short Term Investments (1 year or less)				8	Non SPAS 113 mv.
Firstcorp Certificates					
QwickRateCDs	\$ 2,337,000	1.57%	2,337,000	36,600	2,337,000
Long Term Certificates (greater than 1 year)					-
QwickRate CDs 3 yrs or less	\$ 1,545,000	1.95%	1,545,000	20.004	-
QwickRate CDs over 3 years	7,153,000	1.98%		30,094	1,545,000
	,,,,,,,,,,	1.50/0	7,153,000	141,572	7,153,000
Federal Agency Securities (greater than 1 year)					
FHLB, FNMA, FHLMC, FFCB	\$ 22,028,390	1.08%			
Mortgage Backed Securities (MBS)	\$ 12,863,477	3.79%	22,000,000	238,260	22,000,000
, ,	12,005,477	3.75%	12,022,016	455,995	12,022,016
FirstCorp Perm. Inv. Capital	\$ 709,026	0.25%			
Unamortized Premium & (Discount)		0.23/0	\$ 709,026	\$ 1,773	\$ 709,026
MBS PREM/DISC	771,759			1	
Total Earning Investments	\$ 47,407,651	1.94%	771,759		771,759
Securities committed that settle next month	27, 107,031	1.34/0	\$ 46,537,801	\$ 904,293	46,537,801
Total Investments	\$ 47,407,651				
	47,407,031		\$ 46,537,801		