


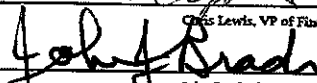

TUCSON OLD PUEBLO CREDIT UNION - FINANCIAL STATEMENTS
AS OF JANUARY 31, 2014

Assets	Current Month		Prior Month		Difference		Prior Year		Difference	
	Number	Amount	Number	Amount	Number	Amount	Number	Amount	Number	Amount
Loans										
Credit Cards	574	\$ 828,793	555	\$ 825,810	19	\$ 2,983	383	\$ 621,640.63	191	\$ 207,152
Unsecured	1,561	\$ 4,133,648	1,556	\$ 4,132,555	5	\$ 1,092	1,564	\$ 3,505,380.88	(3)	\$ 628,267
Direct Auto	1,115	\$ 10,660,035	1,145	\$ 10,884,612	(30)	\$ (224,577)	1,305	\$ 12,882,703.86	(190)	\$ (2,222,669)
Indirect Auto	661	\$ 8,102,261	669	\$ 7,915,747	(8)	\$ 186,514	1,001	\$ 8,741,225.72	(340)	\$ (638,965)
Home Equity	337	\$ 8,179,378	336	\$ 8,366,687	1	\$ (187,309)	336	\$ 9,642,584.82	1	\$ (1,463,207)
Fixed Real Estate	365	\$ 23,978,321	366	\$ 24,088,280	(1)	\$ (109,759)	363	\$ 24,846,222.30	2	\$ (867,701)
Variable Real Estate	73	\$ 4,809,807	73	\$ 4,824,441	0	\$ (14,634)	77	\$ 5,239,165.83	(4)	\$ (429,359)
Savings and Certificate Secured	103	\$ 588,145	104	\$ 595,147	(1)	\$ (7,002)	126	\$ 713,330.54	(23)	\$ (125,185)
Other	56	\$ 633,276	59	\$ 631,335	(3)	\$ 1,941	75	\$ 814,509.02	(19)	\$ (181,233)
Gross Loans	4,845	\$ 61,913,865	4,863	\$ 62,264,615	(18)	\$ (350,750)	5,230	\$ 67,006,763.60	(385)	\$ (5,092,899)
				\$ 70,364		\$ (70,364)		\$ 57,640.39		\$ (57,640)
								0.00		\$ -
Allowance for Loan Losses	4,845	\$ 61,913,865	4,863	\$ 62,334,979	(18)	\$ (421,114)	5,230	\$ 67,064,403.99	(385)	\$ (5,150,539)
		\$ (1,364,282)		\$ (1,385,512)		\$ (21,230)		\$ (1,918,968.52)		\$ (554,687)
Net Loans		\$ 60,549,583		\$ 60,949,467		\$ (399,884)		\$ 65,145,435.47		\$ (4,595,853)
Cash		\$ 12,801,031		\$ 13,810,371		\$ (1,009,340)		\$ 10,283,503.76		\$ 2,517,527
Investments		\$ 55,428,940		\$ 52,767,411		\$ 2,661,530		\$ 51,051,481.78		\$ 4,377,459
Other Assets										
Land and Building		\$ 4,071,018		\$ 4,082,477		\$ (11,459)		\$ 4,204,439.23		\$ (133,421)
Furniture and Equipment		\$ 288,375		\$ 276,411		\$ 11,964		\$ 379,005.37		\$ (90,630)
Other Assets		\$ 2,599,552		\$ 2,277,274		\$ 322,278		\$ 2,613,274.41		\$ (13,722)
Total Other Assets		\$ 6,958,945		\$ 6,636,162		\$ 322,783		\$ 7,196,719.01		\$ (237,774)
Total Assets		\$ 135,738,499		\$ 134,163,410		\$ 1,575,089		\$ 133,677,140.02		\$ 2,061,359
Liabilities and Equity										
Accounts Payable/Liabilities		\$ 799,169		\$ 1,697,791		\$ (898,622)		\$ 663,795.76		\$ 135,373
Total Borrowings		\$ -		\$ -		\$ -		\$ 97,244.31		\$ (97,244)
Member Deposits										
Savings and Clubs	13,787	\$ 52,608,442	13,825	\$ 51,679,013	(38)	\$ 929,429	14,631	\$ 49,759,501.86	(844)	\$ 2,848,940
Money Market accounts	850	\$ 23,764,673	824	\$ 23,959,267	26	\$ (194,594)	852	\$ 24,670,177.93	(2)	\$ (905,505)
Checking	7,665	\$ 24,141,725	7,646	\$ 22,516,929	19	\$ 1,624,796	7,622	\$ 21,716,402.44	43	\$ 2,425,323
Certificates	1,043	\$ 15,360,637	1,050	\$ 15,440,422	(7)	\$ (79,785)	1,191	\$ 16,823,997.45	(148)	\$ (1,463,361)
Demand IRAs	510	\$ 5,393,038	510	\$ 5,154,699	0	\$ 238,338	510	\$ 5,428,806.18	0	\$ (35,769)
IRA Certificates	431	\$ 4,845,789	429	\$ 4,838,421	2	\$ 7,369	488	\$ 5,687,570.18	(57)	\$ (841,781)
Total Member Deposits	24,286	\$ 126,114,305	24,284	\$ 123,588,751	2	\$ 2,525,554	25,294	\$ 124,086,456.04	(1,008)	\$ 2,027,849
Capital										
Regular Reserves		\$ 5,731,571		\$ 5,731,571		\$ -		\$ 5,727,996.85		\$ 3,574
Undivided Earnings		\$ 3,296,461		\$ 3,313,723		\$ (17,261)		\$ 3,118,947.06		\$ 177,514
Unrealized Gain/Loss (AFS)		\$ (203,007)		\$ (168,425)		\$ (34,582)		\$ (17,300.00)		\$ (183,707)
Total Capital		\$ 8,825,025		\$ 8,876,868		\$ (51,843)		\$ 8,829,643.91		\$ (4,619)
Total Liabilities and Equity		\$ 135,738,499		\$ 134,163,410		\$ 1,575,089		\$ 133,677,140.02		\$ 2,061,359

TUCSON OLD PUEBLO CREDIT UNION - FINANCIAL STATEMENTS
AS OF JANUARY 31, 2014

Income	Current Month		Year to Date		Prior Year to Date		Budget	Budget	%
	Amount	Amount	Amount	Amount	Amount	Difference	Ytd	Difference	
Interest on Loans	\$ 272,471	\$ 272,471	\$ 320,197	\$ (47,726)	\$ 276,808	\$ (4,337)			-2%
Income from Investments	\$ 61,352	\$ 61,352	\$ 45,100	\$ 16,252	\$ 66,925	\$ (5,573)			-8%
Investment Services Income	\$ 17,311	\$ 17,311	\$ 15,212	\$ 2,099	\$ 16,749	\$ 562			3%
Fee Income	\$ 85,926	\$ 85,926	\$ 104,949	\$ (19,023)	\$ 116,208	\$ (30,282)			-26%
Other Operating Income	\$ 21,035	\$ 21,035	\$ 17,843	\$ 3,192	\$ 30,786	\$ (9,751)			-32%
Total Income	\$ 458,095	\$ 458,095	\$ 503,301	\$ (45,206)	\$ 507,476	\$ (49,381)			-10%
Operating Expenses									
Employee Compensation	\$ 203,704	\$ 203,704	\$ 219,248	\$ (15,543)	\$ 191,764	\$ 11,940			6%
Employee Incentives	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			#DIV/0!
Employee Benefits	\$ 43,082	\$ 43,082	\$ 48,935	\$ (5,852)	\$ 43,814	\$ (732)			-2%
Meetings	\$ 976	\$ 976	\$ 1,160	\$ (184)	\$ 1,184	\$ (208)			-18%
Loan Servicing	\$ 21,562	\$ 21,562	\$ 17,149	\$ 4,412	\$ 14,316	\$ 7,246			51%
State Banking Dept. Fee	\$ 1,314	\$ 1,314	\$ 1,325	\$ (10)	\$ 1,315	\$ (1)			0%
Office Occupancy	\$ 35,978	\$ 35,978	\$ 34,486	\$ 1,492	\$ 37,731	\$ (1,753)			-5%
Office Operations	\$ 46,024	\$ 46,024	\$ 49,752	\$ (3,728)	\$ 45,709	\$ 315			1%
Miscellaneous Expenses	\$ 1,218	\$ 1,218	\$ 659	\$ 559	\$ 1,168	\$ 50			4%
Member Insurance	\$ 200	\$ 200	\$ 200	\$ -	\$ -	\$ 200			#DIV/0!
NCUSIF Corp Stabilization	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			#DIV/0!
Association Dues	\$ 2,097	\$ 2,097	\$ 2,342	\$ (245)	\$ 2,383	\$ (286)			-12%
Educational & Training	\$ 10	\$ 10	\$ 2,121	\$ (2,111)	\$ 625	\$ (615)			-98%
Professional & Outside Services	\$ 62,487	\$ 62,487	\$ 74,840	\$ (12,353)	\$ 60,246	\$ 2,241			4%
Travel and Conference	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			#DIV/0!
Promotional Expenses	\$ 2,410	\$ 2,410	\$ 17,089	\$ (14,679)	\$ 3,565	\$ (1,155)			-32%
Cash Short/Over	\$ 499	\$ 499	\$ 168	\$ 331	\$ -	\$ 499			#DIV/0!
Deposit Account Adjustments	\$ 2,892	\$ 2,892	\$ (48)	\$ 2,939	\$ -	\$ 2,892			#DIV/0!
Total Operating Expenses	\$ 424,454	\$ 424,454	\$ 469,426	\$ (44,973)	\$ 403,820	\$ 20,634			5%
Net Operating Income	\$ 33,641	\$ 33,641	\$ 33,875	\$ (233)	\$ 103,656	\$ (70,015)			-68%
Provision for Losses	\$ 32,209	\$ 32,209	\$ 79,133	\$ (46,924)	\$ 56,796	\$ (24,589)			-43%
Provision OREO	\$ -	\$ -	\$ -	\$ -	\$ 1,500	\$ (1,500)			-100%
Dividends	\$ 18,684	\$ 18,684	\$ 21,990	\$ (3,305)	\$ 600	\$ 18,084			3014%
Interest on Borrowed Money	\$ 10	\$ 10	\$ -	\$ 10	\$ 19,086	\$ (19,076)			BUDGET IS ZERO
Non-Operating (Income) Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			BUDGET IS ZERO
(Gain)/Loss on Investments	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			BUDGET IS ZERO
(Gain)/Loss Foreclosed Assets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			BUDGET IS ZERO
Net Income (Loss)	\$ (17,261)	\$ (17,261)	\$ (67,248)	\$ 49,987	\$ 21,256	\$ (38,517)			-181%

We certify, to the best of our knowledge and belief, that these financial statements are true and correct and present fairly the financial position and the results of operations for the periods covered.


 Chris Lewis, VP of Finance/CFO

 John Brady, Treasurer

 Vern Babylon, President/CEO

2/14/14
 Date
 2/14/14
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 2/14/14
 Date

**TUCSON OLD PUEBLO CREDIT UNION - ADDENDUM TO THE FINANCIAL STATEMENTS
AS OF JANUARY 31, 2014**

Loan Delinquency	Current Month		Prior Month		Difference		Prior Year		Difference	
	<u>Number</u>	<u>Amount</u>	<u>Number</u>	<u>Amount</u>	<u>Number</u>	<u>Amount</u>	<u>Number</u>	<u>Amount</u>	<u>Number</u>	<u>Amount</u>
60-179 DAYS	12	273,193	14	351,721	(2)	\$(78,528)	15	\$634,171	-3	\$(360,978)
180-359 DAYS	2	69,096	5	135,199	(3)	\$(66,103)	7	178,363	-5	\$(109,267)
OVER 359 DAYS	3	69,655	2	17,740	1	51,915	9	107,359	-6	\$(37,704)
Total Delinquency	17	\$411,944	21	\$504,660	(4)	\$(92,716)	31	\$919,893	-14	\$(307,949)
Ratios	<u>Percent</u>		<u>Percent</u>		<u>Percent</u>		<u>Percent</u>		<u>Percent</u>	
Loans/Deposits	49.09%		50.44%		-1.34%		54.05%		-4.95%	
Efficiency Ratio (YTD expenses/income)	92.66%		92.99%		-0.34%		93.27%		-0.61%	
Delinquent Loans/Loans	0.67%		0.81%		-0.14%		1.37%		-0.71%	
Net Interest Margin	2.75%		2.44%		0.31%		3.03%		-0.28%	
Capital Ratio	6.65%		6.74%		-0.09%		6.61%		0.05%	
Return on Average Assets (YTD)	-0.15%		0.10%		-0.25%		-0.59%		0.44%	
Other Information	<u>Number</u>		<u>Number</u>		<u>Number</u>		<u>Number</u>		<u>Number</u>	
Primary Accounts	12,753		12,787		(34)		13,652		(899)	
New Primary Accounts	86		78		8		85		1	

TUCSON OLD PUEBLO CREDIT UNION - INVESTMENT ANALYSIS

Investment Description	Market Value	Weighted Avg Yield	Par Value	weighting factors to calculate overall weighted interest rate	Non SFAS 115 Inv.
Short Term Investments (1 year or less)					
Firstcorp Certificates					
Certificates of Deposit	\$ 3,436,000	0.77%	\$ 3,436,000	\$ 26,553	\$ 3,436,000
Long Term Certificates (greater than 1 year)					
Certificates of Deposit 3 yrs or less	\$ 10,045,000	1.73%	\$ 10,045,000	\$ 173,306	\$ 10,045,000
Certificates of Deposit over 3 years	\$ 5,873,000	1.54%	\$ 5,873,000	\$ 90,432	\$ 5,873,000
Federal Agency Securities (greater than 1 year)					
FHLE, FNMA, FHLMC, FFCE	\$ 12,908,105	0.86%	\$ 13,000,000	\$ 111,410	
Mortgage Backed Securities (MBS)	\$ 19,877,006	1.84%	\$ 19,482,834	\$ 357,510	
Agency CMO	\$ 2,257,083	1.76%	\$ 2,250,695	\$ 39,522	
Unrealized Gain/Loss (AFS)			\$ (203,007)		
AGENCY PREM/DISC					
MBS PREM/DISC			\$ 684,234		
FirstCorp Perm. Inv. Capital	\$ 526,371	0.25%	\$ 526,371	\$ 1,316	\$ 526,371
Catalyst FCU Capital	\$ 333,813	0.67%	\$ 333,813	\$ 2,237	\$ 333,813
Total Earning Investments	\$ 55,256,378	1.45%	\$ 55,428,940	\$ 802,287	
Securities committed that settle next month					20,214,184
Total Investments	\$ 55,256,378		\$ 55,428,940		