## Tucson Old Pueblo Credit Union SUMMARY BALANCE SHEET



As of: 4/30/2022 Produced: 5/9/2022 9:43:58AM

	Current Month Apr-2022	Prior Month Mar-2022	MTD Difference Mar-2022	Last Year End Dec-2021	YTD Difference Dec-2021	Prior Year Apr-2021	1 Yr Difference Apr-2021
ASSETS							
LOANS							
Credit Card Loans	1,761,278	1,769,113	(7,835)	1,830,264	(68,986)	1,385,816	375,462
Unsecured Loans	3,583,886	3,672,737	(88,851)	3,724,017	(140,131)	3,726,660	(142,774)
Direct Auto Loans	10,042,135	9,822,271	219,864	9,363,750	678,385	7,566,268	2,475,867
Indirect Auto Loans	30,144,216	30,050,777	93,439	30,153,128	(8,911)	31,850,336	(1,706,120)
Home Equity Loans	5,521,552	5,316,111	205,440	5,041,876	479,675	3,725,441	1,796,111
Fixed Real Estate Loans	12,367,356	12,993,370	(626,013)	13,281,678	(914,322)	11,656,801	710,556
Variable/Hybrid/Balloon RE Loans	728,425	732,356	(3,931)	745,418	(16,993)	1,066,407	(337,982)
MBL & Commercial Loans	28,847,470	28,267,821	579,650	24,193,461	4,654,010	20,330,856	8,516,615
Share & Certificate Secured Loans	405,725	426,796	(21,070)	427,521	(21,796)	355,453	50,272
Solar Loans	26,916,943	28,505,216	(1,588,273)	17,780,580	9,136,363	8,122,834	18,794,109
Other Loans	1,302,961	1,221,904	81,056	1,117,810	185,151	861,363	441,598
Loan Participations	2,514,592	2,642,664	(128,071)	2,879,841	(365,249)	4,091,433	(1,576,840)
Net Deferred (Fees) Costs	(876,022)	(926,891)	50,869	(820,205)	(55,817)	(518,179)	(357,843)
GROSS LOANS	123,260,518	124,494,244	(1,233,726)	109,719,139	13,541,379	94,221,488	29,039,030
Allowance for Loan Losses	(1,145,255)	(1,167,294)	22,038	(1,189,804)	44,549	(1,180,619)	35,364
NET LOANS	122,115,263	123,326,951	(1,211,688)	108,529,335	13,585,928	93,040,869	29,074,394
CASH AND CASH EQUIVALENTS	16,720,540	12,916,978	3,803,562	20,192,356	(3,471,816)	26,057,198	(9,336,658)
INVESTMENTS	59,509,193	64,728,953	(5,219,760)	69,853,199	(10,344,006)	67,464,566	(7,955,373)
PROPERTY AND EQUIPMENT							
Land & Building	3,346,649	3,344,683	1,966	3,379,838	(33,189)	3,462,840	(116,192)
Other Fixed Assets	535,735	546,256	(10,521)	574,595	(38,859)	607,124	(71,389)
OTHER ASSETS							
Accrued Interest Receivable	437,128	433,747	3,381	420,524	16,604	381,199	55,929
Prepaid Expenses	607,010	603,288	3,723	466,294	140,716	526,566	80,445
Other Assets	5,059,919	4,956,876	103,043	4,238,566	821,353	6,497,938	(1,438,018)
TOTAL ASSETS	208,331,437	210,857,730	(2,526,293)	207,654,706	676,731	198,038,299	10,293,138

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ONIMART BALANCE SHEET	Current Month	Prior Month	MTD Difference	Last Year End	YTD Difference	Prior Year	1 Yr Difference	<u> </u>
	Apr-2022	Mar-2022	Mar-2022	Dec-2021	Dec-2021	Apr-2021	Apr-2021	
LIABILITIES AND MEMBERS' EQUITY								
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LIABILITIES:								
MEMBERS' SHARE ACCOUNTS								
Share and Club Accounts	92,005,367	93,201,938	(1,196,571)	91,278,469	726,899	86,996,960	5,008,408	
Money Market Accounts	34,574,602	34,318,741	255,860	33,266,825	1,307,777	29,010,819	5,563,782	
Share Draft Accounts	56,550,481	56,312,796	237,685	54,450,015	2,100,466	53,713,224	2,837,256	
Share Certificates	6,891,024	6,830,233	60,790	6,315,773	575,251	6,581,056	309,967	
Demand IRA Accounts	4,717,488	4,699,228	18,261	4,700,957	16,532	4,684,135	33,353	
IRA Certificates	2,111,616	2,088,839	22,776	2,084,750	26,865	2,209,888	(98,273)	
TOTAL MEMBERS' SHARE ACCOUNTS	196,850,577	197,451,776	(601,199)	192,096,788	4,753,789	183,196,083	13,654,494	
Accrued Expenses and Other Liabilities	1,180,764	1,367,743	(186,978)	1,237,178	(56,414)	1,083,656	97,108	
TOTAL LIABILITIES	198,031,342	198,819,519	(788,177)	193,333,967	4,697,375	184,279,740	13,751,602	
MEMBERS' EQUITY:								
Regular Reserve	6,188,169	6,188,169	0	6,188,169	0	6,188,169	0	
Unrealized Gain/(Loss) on Investments AFS	(4,975,047)	(3,187,152)	(1,787,896)	(697,512)	(4,277,535)	100,311	(5,075,358)	
Undivided Earnings	9,086,974	9,037,195	49,779	8,830,083	256,890	7,470,080	1,616,894	
TOTAL MEMBERS' EQUITY	10,300,095	12,038,212	(1,738,116)	14,320,740	(4,020,644)	13,758,559	(3,458,464)	
TOTAL LIABILITIES AND MEMBERS' EQUITY	208,331,437	210,857,730	(2,526,293)	207,654,706	676,731	198,038,299	10,293,138	

We certify, to the best of our knowledge and belief, that these financial statements are true and correct and present fairly the financial position and the results of operations for the periods covered.

DocuSigned by: kenton Hall

5/9/2022 | 10:02 AM MST

As of: 4/30/2022

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DocuSigned by:

G. Vernon Babilon

5/9/2022 | 10:14 AM MST

G. venion Babilon, 4PResident/CEO

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5/27/2022 | 5:19 PM PDT

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## Tucson Old Pueblo Credit Union SUMMARY INCOME STATEMENT



As of: 4/30/2022 Produced: 5/9/2022 9:44:51AM

	MTD Actual	Prior Mo Actual	QTD Actual	YTD Actual	YTD Budget	\$ Diff YTD	% Diff YTD
	Apr-2022	Mar-2022	Apr-2022	Apr-2022	Apr-2022	Apr-2022	Apr-2022
INCOME							
nterest on Loans	528,051	533,833	528,051	2,039,541	1,959,344	80,197	4.09
nterest on Investments	67,518	71,479	67,518	274,029	268,367	5,662	2.11
ee and Other Operating Income	214,642	170,666	214,642	725,402	722,102	3,300	0.46
OTAL INCOME	810,211	775,979	810,211	3,038,973	2,949,813	89,160	3.02
OPERATING EXPENSES							
mployee Compensation	248,683	258,712	248,683	1,025,967	1,019,054	6,913	0.68
ayroll Tax Expense	16,673	23,202	16,673	84,933	95,183	(10,250)	(10.77)
mployee Commissions/Incentives	19,627	31,873	19,627	70,013	70,649	(636)	(0.90)
mployee Benefits	48,958	45,563	48,958	183,055	168,101	14,954	8.90
leetings	402	254	402	1,199	4,050	(2,851)	(70.39)
oan Servicing	36,925	37,405	36,925	125,550	136,019	(10,469)	(7.70)
tate Banking Department Fee	1,201	1,201	1,201	4,804	4,948	(144)	(2.91)
ffice Occupancy	28,988	27,345	28,988	111,113	116,015	(4,902)	(4.23)
ffice Operations	51,100	52,799	51,100	209,865	225,933	(16,068)	(7.11)
scellaneous Expenses	1,017	2,559	1,017	15,851	5,500	10,351	188.20
socation Dues	3,463	3,802	3,463	14,191	14,800	(609)	(4.12)
ducation,Training & Research	920	9,445	920	16,193	17,300	(1,107)	(6.40)
ofessional & Outside Services	143,150	143,232	143,150	593,244	552,853	40,391	7.31
ravel & Conferences	1,897	241	1,897	2,138	14,575	(12,437)	(85.33)
romotional Expenses	8,161	11,013	8,161	38,642	27,607	11,035	39.97
perating Losses	8,355	3,497	8,355	17,857	21,200	(3,343)	(15.77)
OTAL OPERATING EXPENSES	619,521	652,142	619,521	2,514,614	2,493,787	20,827	0.84
IET OPERATING INCOME	190,690	123,837	190,690	524,358	456,026	68,332	14.98
rovision for Loan Losses	0	0	0	0	166,667	(166,667)	(100.00)
vividend Expense	11,920	12,108	11,920	47,371	45,928	1,443	3.14
terest on Borrowings	0	19	0	36	0	36	0.00
Gain)/Loss on Investments	128,990	(26,003)	128,990	220,061	0	220,061	0.00
ET INCOME	49,779	137,714	49,779	256,890	243,431	13,459	5.53